LOANS TO SMALL BUSINESSES **UNDER THE FEDERAL** WATER POLLUTION CONTROL ACT-(92-500)

ENVIRONMENTAL PROTECTION AGENCY
OFFICE OF ANALYSIS
AND EVALUATION
401 M STREET, S.W.
WASHINGTON, D.C. 20450
DECEMBER 1976



The Federal Water Pollution Control Act of 1972 set as its objective to restore and maintain the chemical, physical and biological integrity of our nation's waters. To meet this objective, effluent limitations are being set on all industrial point sources into our nation's waters as well as pollution from nonpoint sources such as farms and forests. Under Section 8 of this Act. which is entitled "Loans to Small Business Concerns for Water Pollution Control Facilities," amendments were made to Section 7 of the Small Business Act. Section 8 authorizes loans to assist small business concerns in adding to or altering their equipment, facilities, or methods of operation in order to meet the water pollution control requirements established under the FWPCA. The loans are to provide relief to certain small businesses and farmers who might otherwise suffer substantial economic injury without some financial assistance. loans are provided when commercial loan sources are unavailable or can only provide part of the required loan.

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WHO IS ELIGIBLE?

Section 8 of the FWPCA authorizes the SBA to make loans to assist any small business concern in effecting additions to or alternations in the equipment, facilities, or methods of operation of such concern to meet water pollution control requirements under the FWPCA, if the concern is likely to suffer substantial economic injury without assistance. SBA has defined a "small" business in standards that are available at any SBA field office. In essence, the applicant must be an independently owned and operated small business, not dominant in its field, and must meet employment or sales size standards established by SBA. Applicants also will be subject to regulations promulgated by the Small Business Administration with regard to their type of business and financial eligibility. Recent legislation has been enacted making farmers eligible for these loans as well. In addition, a small concern may be eligible for a loan if its requirement for a loan is a result of engaging in one of the following activities:

- 1. The business has an effluent discharge requiring a National Pollution Discharge Elimination System permit under Section 402 of the FWPCA.
- 2. The business emits discharges through a sewer line into a publicly owned treatment works, and the city or town requires the pretreatment of the waste discharge.
- 3. The business plans to discharge into a municipal sewer system through the construction of a lateral or interceptor sewer.
- 4. The business is subject to the requirements of a State or regional authority for controlling the disposal of pollutants that may affect groundwater.
- 5. The business is subject to a Corps of Engineers permit for disposal of dredged or fill material.
- 6. The business is subject to Coast Guard or State requirements regarding the standard of performance of marine sanitation devices controlling sewage from vessels.
- 7. The business is implementing a plan to control or prevent the discharge or spill of oil or other hazardous substances.

WHAT THE LOAN MAY BE USED FOR

Loans "shall be made only if . . . such additions or alterations of the equipment, facilities or methods of operation are necessary and adequate to comply with the requirements established under the Federal Water Pollution Control Act." (Section 8(a) (2) (B)). This statement from the Act has been interpreted to mean that not all requirements under the Act must be met by the work covered by the proposed loan. The only criteria for eligibility is that the proposed work must meet the 'necessary and adequate' test for one or more of the applicable standards under the Act. In addition, loans may be granted for additions or alterations that will achieve a level of performance above the requirements as they now stand but which anticipate more stringent requirements being written into a permit or standards in the years to come.

WHEN TO APPLY TO EPA

Applications to EPA should be made after a permit or other official notification containing requirements is issued to or placed upon you by the Environmental Protection Agency, Corps of Engineers, Coast Guard. State, municipality, or regional management authority. These requirements will specify certain conditions

or schedules to be met; only after these requirements are known can the determination of necessity and adequacy be considered.

WHAT MUST AN APPLICATION INCLUDE

An application need not be in any particular form. EPA will provide an optional instructional guide in answering questions for certification statement. The application must include the following:

- Name of applicant (including business name)
 Mailing address (Address of affected facility, if different, from above)
- Signature of owner, partner, or principal executive officer requesting the statement
- 3. Standard Industrial Classification (SIC) number for business for which an application is being submitted (see Standard Industrial Classification Manual, 1972 edition, or describe the type of business activity if SIC is not known)
- 4. Description of process or activity generating the pollution to be abated by additions, alterations,

- or methods of operation covered by application
- Specific description of additions, alterations, or methods of operation covered by the application. This would include, where appropriate:
 - a. summary of construction to be undertaken
 - b. listing of major equipment to be purchased or utilized in operation
 - purchase of any land or easements necessary to operation of facility
 - d. other items deemed pertinent (information considered as a trade secret shall be identified as such)
- Declaration of requirement(s) for compliance with which alterations, additions, or methods of operations are claimed to be necessary and adequate
- 7. If you have received a permit from a State Water Pollution Control Agency within the preceding two years, and the permit was not an NPDES permit issued under the

Federal Act, and where the permit relates directly to abatement of discharge for which a statement is sought, a copy of permit should be included.

- 8. Any written information from a manufacturer, supplier or consulting engineer, or similar independent source, concerning design capabilities of the additions or alterations covered by the application. This would include warranties or certifications obtained from or provided by such sources which would bear upon design or performance capabilities. (Requirement may be waived if there is no independent source for the information described).
- 9. Estimated schedule for construction or implementation of alterations, or methods of operation
- 10. Estimated cost of alterations, additions, or methods of operation, and where practicable, individual costs of major elements of construction to be undertaken
- 11. Information on previously received loan assistance under this section for facility or method of

operation, description and dates of activity funded

12. NPDES permit number if applicable.

(A schematic diagram listing the major components of your abatement process would be most helpful and could reduce the need for the submittal of extensive plans and specifications.)

WHAT COLLATERAL IS NECESSARY

You, the applicant, must be in sound financial condition and give SBA reasonable assurance that the loan will be repaid. The applicant must pledge whatever collateral or give such guarantees as he can. When the SBA loan is used to acquire fixed assets, these must be pledged as security.

Personal and/or business assets should be used to the greatest extent possible but it is not expected that they will be needed to the point of curtailing working capital or reserve requirements.

LOAN MATURITY

Loan Maturity is based on the applicant's need and earnings, but repayment must be made at the earliest possible date. The maximum term is 30 years with the

exact term for a particular loan to be negotiated with the SBA.

INTEREST AND FEES

If a conventional bank loan is not available, SBA has several loan options available. SBA may guarantee up to 90 percent of a loan to a small business firm or, if this financing is not available, SBA may enter into an immediate participation basis loan with a bank. A direct loan will be considered if these other forms of financing are not available in an amount up to \$500,000, which may be exceeded only if the Administrator of the SBA finds substantial hardship.

Within certain limitations the private lender sets the interest rates on guaranteed loans and on its portion of immediate participation loans.

Interest rates on SBA's portion of immediate participation, as well as direct loans, may be obtained from any SBA office as the rate is subject to change, as it corresponds to the average annual interest rate on all interest bearing obligations of the United States.

SMALL BUSINESS SIZE

Note that only small business and farms are eligible for relief under the provisions of the Act. Before you go to the time, trouble, and expense of preparing an application, be very

sure of your size classification. If there is any doubt about the classification of your business see Part 121.3-10 of the Small Business Administration Rules and Regulations or contact your local SBA office to determine the applicable employee or sales standard.

EPA'S TECHNICAL REVIEW

The Environmental Protection Agency must perform a technical review of the application for SBA to determine that the proposed additions or alterations are necessary and adequate to comply with one or more applicable standards.

You obtain this review by submitting two copies of the application for Statement of Compliance to the EPA Regional Loan Coordinator. Addresses are listed in this brochure for the EPA Regional Office in your Region. Processing time at EPA should generally not exceed 45 working days from the time a complete application is received.

The review by EPA may result in one of three distinct determinations:

a. Approval: A written statement will be provided to you attesting to this, with a copy sent directly to the appropriate SBA Office.

- b. Conditional Approval: Some of the items were acceptable and some were not. A copy of the conditional approval will be sent to the appropriate SBA Office. Appeal of the rejected portion may be made without prejudice to the approved portion. You may use a conditional approval to secure a loan.
- c. Disapproval: You may make an appeal within 60 days directly to the EPA Deputy Administrator in Washington.

The EPA review is for technical purposes. Do not send detailed company financial and credit data to EPA. EPA may empower States to conduct this review and to issue statements.

SBA'S FINANCIAL REVIEW

Submit the EPA approval or conditional approval to the appropriate SBA Office with the completed SBA loan application. Once SBA has received your complete application package you should plan for a review time of about four weeks.

FURTHER INFORMATION

For further information contact either the EPA Regional or SBA District Office. The EPA Regional Office will also be able to provide you with a copy of the regulations that were developed for this pro-

gram, and which should help you in preparing your application for technical review.

LOAN COORDINATORS AT EPA

HEADQUARTERS

Mr. Sheldon Sacks
Small Business Loan Section
Office of Analysis and Evaluation
Room 831 East Tower (WH-586)
401 M. St. S.W.
Washington, D.C. 20460
AC 202 755-7640

STATES COVERED EPA

REGION I

• CONN. Mr. Ted Landry
ME. Permits Branch

MASS. Environmental Protection Agency

N.H. Room 2109

R.I. John F. Kennedy Federal Bldg.

VT. Boston, Mass. 02203

REGION II

N.J. Mr. Stuart Roth
N.Y. Status of Complian

N.Y. Status of Compliance Branch
P.R. Environmental Protection Agency
V.I. Room 10009, 26 Federal Plaza
New York, N.Y. 10007

New York, N.Y. 10007 AC 212 264-4726

REGION III

• DEL. Matthew Miller

MD. Staff Environmentalist
 PENN. Environmental Protection Agency

W. VA. Curtis Building 3EN20
D.C. 6th & Walnut Streets

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• VA. Philadelphia, PA. 19106

AC 215 597-3635

REGION IV

ALA. Mr. John Hurlebaus

FLA. Program Support Branch

· GA. Environmental Protection Agency

KENT. 345 Courtland Street, N.E.MISS. Atlanta, Ga. 30308

• MISS. Atlanta, Ga. 30308 • N.C. AC 404 526-5793

· S.C. · TENN.

REGION V

· ILL. Mr. Merle (Bud) Tellekson-Mr. Gene Pinkstaff

IND. Surveillance and Analysis Division

· WISC. 230 South Dearborn St.

MICH. Chicago, ILL. 60604
 MINN. AC 312 353-5250

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ARK. Mr. Richard Duty,

LA. Director, Water Division

N.M. Environmental Protection Agency

OKL. 1st International Bldg.

TEXAS 1201 Elm Street 27th floor

Dallas, Texas 75270

AC 214 749-1267

REGION VII

KAN. Mr. Al Callier

'MO. Engineering Branch

* NEBR. Environmental Protection Agency

IOWA 1735 Baltimore Avenue

Kansas City, Missouri 64108

AC 816 374-2725

REGION VIII

· COLO. Mr. William H. Hormberg

· WYO. Office of Grants

MONT. Environmental Protection Agency
 N.D. Suite 900, 1860 Lincoln Street

S.D. Denver, Colorado 80203 UTAH AC 303 837-3961

REGION IX

ARIZ. Mr. Stan Leibowitz, Mr. Ray Seid
CALIF. Permits Branch - Enforcement Division

• HAW. Environmental Protection Agency

NEV. 100 California Street
 AM. SAMOA San Francisco, Calif. 94111

GUAM AC 415 556-3450

TRUST TERR.

REGION X

ALASKA Mr. Dan Bodien

• ORE. Chief, Water Technical Compliance

WASH. Section

IDAHO Environmental Protection Agency

1200 6th Avenue

Seattle, Washington, 98101

AC 206 442-1270

SBA FIELD OFFICES

ADDRESSES AND TELEPHONE NUMBERS

EG	ON	CITY	STATE	ZIP CODE	ADDRESS ITELEPHONE NUMBERS FOR PUB	LIC USE ONL
	RO	Gorton	Mars	02114	150 Causevey St. 10th Floor	(617) 223 219
	00	Buston	Many	02114	150 Causeway St. 10th Floor	15171 223 219
	P00	Holyaka	Mess	01040	302 High Street - 4th Floor	(4 (3) 536 87
	00	Augusta	Maine	04330	Federal Building 40 Western Ave. Room 512	(207) 622-617
•	00	Concord	N H	G3301	55 Pleasant St. Room 213	(803) 224 4D4
	00	Hertford	Conn	60103	Federal Building 450 Main St., Room 710	(203) 244 20
	00	Montpeller	V1	05602	Federal Building 87 State St. Room 210	(802) 223 74
	50	Providence	B I	02903	57 Eddy St. Adom 710	14011 528 109
	RO	New York	NY	10007	26 Federal Plaze Room 3214	(212) 264-14
	00	New York	NY	10007	28 Federal Plaza. Room 3100	(217) 264-43
	POD	Janisho	Long Island, N /	11753	131 Jaricho Turnoira	(510) 097-77
	00	Heto Rey	Fuerro Rico	00919	Chardon and Bolivia Streets	(809) 763-63
	POD	St Thomas	Virgin (stand	90891	Franklin Building	18091 774 13
н	OD	Newsti	NJ	07102	970 Broad St. Room 1935	12011 045-35
11	POD	Cerriten	NJ	06104	1800 East Davis Street	10091 757 511
	DQ	Syrec.iso	NY	13202	Federal Building Poom 1073 100 South Clinton Street	13161 473 33
	80	Buffeta	NY	14202	111 West Huran St. Room 1311 Federal Building	1716184232
	89	Elmire	NY	14904	180 State Street Am 41:	(607) 734 16
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	POD	Hochester	NY	14604	Federal Building, 100 Store Street	(7161 263 57
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	80	Harrisburg	Pa .	17106	1500 North 2nd Street	(717) 782 22
	RO	Wilker Barre	P.	18702	Penn Piece 20 N. Pennsylvania Ava	17171 825-68
	00	Wilmington	Del	19801	844 King Street Federal Building Rm 5207 Lockbox 16	(302) 571 62
111	00	Daltymore	Towson, Md	21204	7800 York Rd	(301) 982 21
	00	Clarksburg	W Va	26301	109 North 3rd St. Room 301, Loweller Building	(304) 623-34
	80	Charleston	W Va	25301	Charleston National Place Suite 625	(304) 343 61
	80	Portstande	Po	16222	Federal Building 1000 Liberty Ave Room 1401	(412) 644 27
	00	Alchmond	Va	23240	Federal Building 400 Norm 8th St. Room 3016	(804) 787 26
	00	Washington	o c	20417	1030 15th St. N.W. Suite 250	(202) 568-40
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	00	Atlanta	Ga .	30309	1720 Peachtree Street N E	(404) 525 01
	00		Ala	35206	908 South 20th St. Agom 202	(205) 254 10
	00	Ulemingnom Charlotte	N C	28702	230 3 Tryon Street	(704) 372 07
	PO0	Greenville	N C	27834	216 South Evans Street	(910) 752 37
	00	Columbia	50	29201	1801 Assembly St. Room 117	18031 755 53
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	80	Froxvilla		37210	404 James Robertson Parkway Solite 1012	(615) 749 50
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	00	Indranapolis	Ind	46204	576 North Pennsylvania St. 5th Floor Century Building	13 171 269 72
	00	Madison	With	63703	122 West Washington Ase . Room 713	16081 262 52
	uo	Milwaukee	Wit	03233	739 West Wiscontin Ave., Room 905. Continental Bank & Trust Co.	(414) 224 39
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					Courthouse	(715) 834 90
	00	Minneappile	Minn	E5402	12 South 6th St., Flymouth Building	(612) 725 23

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	80	Dallas	Tes	75235	1720 Regal Row, Regal Park Office Bldg Suite 230	(213) 749 101	
	00	Dallas	Ten	75702	1100 Committee St. Room 300	(214) 749 101	
	POD	Marshall	Tes	75670	100 South Washington Street, Federal Building	(214) 935-141	
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	DO	Houston	Test	77002	One Alten Ctr. 500 Dallas	(713) 776 401	
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	60	Nansos City	Mo	64106	1150 Grande Avc. 5th Floor	(816) 374 5657	
νn	00	Des Moines	lona	50309	New Federal Building 210 Walnut St. Room 749	19151-284-4420	
vIII	DO	Omeha	Neb	68102	Napetgen and Forman Streets, Empire State Building	14021-221-4691	
	00	St Louis	Mo	63101	Suite 2500 Mercantile Tower One Mercantile Conter	(314) 425 419	
	00	Wighita	Kan	67202	110 East Waterman Street, Main Place Building	(316) 267 6566	
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2111	00	Helona	Mont	59601	618 Helena Avenue	(406) 588-601	
	00	Saft Lut n City	Utah	04111	Federal Building 125 South State St., Room 2237	18011 509 5500	
	DO	Signs Falls	5 Dol	57102	National Bank Building 8th & Muln Ave. Room 402	(605) 787 4986	
	BO	Rapid City	S Dut	57701	515 9th St. Findows Bilds	(G05) 782 7000	
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	BO	Fresno	Calif	93721	Federal Building 1130 O St. Roam 4015	(209) 487 5000	
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	DO	Las Vegas	Nev	89121	301 E Stewart	(702) 385 601 (
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	DQ	Baise	Itlaho	83701	216 North Bih St., Bnom 408	(208) 342 2711	
	00	Portland	Origi	97205	1220 S W. Third Avenue, Federal Building	(604) 221 2000	
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